

FP3NEWS · Intelligence Analysis

CAPABILITY STATEMENT · COMMISSIONED ANALYSIS, ADVISORY AND METHOD · www.fp3news.com

01 · WHAT THIS DESK IS

A risk and scenario desk operating inside a registered press outlet. It produces weighted scenario analysis, country and market-entry risk, continuous monitoring, and audits of an organisation's own forecasting discipline. Italy is the native analytical domain — institutions, procurement perimeters and local power systems read from the inside; the extended domain is the EU and the Mediterranean. Work is human-led and augmentation-supported, and every quantitative claim carries either a verifiable source or an explicit label marking it as inference, with a stated confidence.

02 · THE RECORD, WHICH IS THE ARGUMENT

Most analysis is unfalsifiable by construction. This desk logs its forecasts before the outcome, with a resolution criterion written in advance, and publishes the misses next to the hits. Nothing is edited after the fact; corrections are appended forward, never overwritten.

255	42	3	210	93%
on record	confirmed	published misses	open	hit-rate on resolved

Register state at 11 August 2026. Cross-check $42 + 3 + 210 = 255$; resolved 45, of which 42 on target. The public register at fp3news.com/previsioni-riscontri.html is authoritative and prevails over any figure quoted elsewhere, including this document.

03 · THE LINE BETWEEN WHAT IS FREE AND WHAT IS SOLD

Two published formats, never a third. A **PULSE INSIDER** looks inside a subject; an **FP3 OUTLOOK** looks ahead inside a market. Every issue is public, dated, complete, without paywall or registration, with its forecasts on the public register and its falsifiers declared. **Nothing published is sold. What is sold is a service, never a document.**

04 · THE FIREWALL

Advisory is separate from editorial, always. A client cannot buy coverage, silence, a dossier, or the outcome of a forecast. Dossiers are not sent to the parties cited in them, and an advisory client cannot be a cited party on the same matter. Conflicts are declared, or the mandate is refused. Fees never touch the register: private forecasts do not enter it, and where a private question coincides with a public entry, the public entry prevails.

05 · WHAT A DELIVERABLE CONTAINS

Every commissioned deliverable is decision-ready in three lines and defensible in depth. The standard build carries: a base case with an explicit probability and the trigger that would move it; weighted alternatives; a black-swan line; the dominant counter-thesis stated at its strongest; a pre-mortem ranking the failure paths; one or two falsifiers that would kill the read; early-warning indicators named with source, reliability tier and threshold, so the client knows what to watch after delivery; the decision-critical limits of the analysis; and the source mix, graded. Revisions are stated as revisions — «X% to Y% because Z» — never silently overwritten.

06 · DOMAINS

Applied geopolitics and the Mediterranean · Italian macro and industrial policy · foreign acquisition of strategic assets and M&A perimeters · energy and maritime chokepoints · tourism and demand reallocation · premium wine and export markets · sport governance, ownership structures and rights cycles · education and human capital · forensic verification and OSINT. Where a question falls outside these, the desk says so rather than improvising coverage.

07 · EXCLUSIONS, PERMANENT

No security, surveillance, profiling or due-diligence-on-individuals work is undertaken, in any jurisdiction, at any fee. Aggregate flows only, never individuals.

08 · ENGAGEMENT TIERS

Figures are **thresholds, not ranges**, in EUR net of VAT. Above the threshold the fee moves with scope, never below it: the list is not discounted, the scope is adjusted instead. Minimum engagement EUR 20,000 — below it the desk does not open a mandate.

Analysis · sold by deliverable		
Commissioned Paper	one-off, 40–70 pp	from 25,000
PULSE INSIDER Executive Briefings	annual, named recipient	20,000 / yr
FP3 OUTLOOK Annual Access	annual, multi-client, one market	20,000 / yr
Sector Intelligence Retainer	annual, quarterly cadence	from 45,000 / yr
Strategic Advisory Retainer	annual, bespoke	from 100,000 / yr
Method · sold by level		
FP3 Method In-house Training	full day, up to 20 people	20,000 / day
Forecast & Calibration Audit	one-off, 12 months of output	from 20,000
Red-Team Decision Audit	one-off, pre-commitment	from 20,000
Method Installation	project, then it is yours	from 35,000
FP3 Decision Room	design · build · transfer	75,000 / 250,000
Perception & Salience Audit	one-off / ongoing tracking	from 25,000
Forensic verification · OSINT desk	per brief	from 20,000

09 · SUPPLIER FACTS

Contracting entity. MODENART SRLS, Via del Combattente 2, 37024 Negrar di Valpolicella (VR), Italy · VAT and tax code IT04522520230 · REA VR-427683 · PEC modenart@pec.it. The mandate is signed with the publisher; the analysis is produced inside FP3NEWS, the registered outlet.

Confidentiality. A mutual NDA is provided on request and signed before the scoping call, not after it. Client material is held for the duration of the mandate plus the statutory retention period, is never used to train external systems, and never appears in published work — not in aggregate, not anonymised. Deletion certificate on request at close of mandate.

Terms. Written scope, deliverable, delivery window and fee in every mandate. One-off: 50% on mandate, 50% on delivery, payment 30 days from invoice. Retainers billed annually in advance, cancellable at 90 days' notice with unused quarters refunded pro rata.

Capacity, declared. A single-analyst desk: capacity is finite and stated rather than implied. Maximum three concurrent retainers, and a limited number of one-off mandates per quarter. Where a delivery window cannot be met the mandate is declined rather than accepted and delayed. Current notice: reduced intake September 2026 – February 2027; new one-off work scheduled from March 2027 unless an earlier window is agreed in writing. On a retainer, a period not delivered is a period refunded — there is no substitution by an unnamed analyst.

Governing law. Italian law, exclusive jurisdiction of the Court of Verona. Contracting in English or Italian; the Italian text prevails.

10 · HOW TO ENGAGE

One channel: **direzione@fp3news.com**. Contracts and formal notices by PEC to modenart@pec.it. Write with six things and the scoping is effectively done — it is free, and it is the fastest route to a fixed fee:

- 1 The decision at stake, in one sentence.
- 2 The date by which it must be taken.
- 3 What would change if the answer came back the opposite way.
- 4 The format sought, from the table above.
- 5 Budget band, and the required delivery date.
- 6 Conflict check: is your organisation, or a party you represent, named in any published FP3NEWS dossier?

Before any price, read the published work: fp3news.com/archive.html and the register at fp3news.com/previsioni-riscontri.html. They are free, they are dated, and they are the only demonstration that matters.